

B2B Matchmaking Pitching Specifications

Your presentation

Timeline:

7 minutes for your presentation + 3 minutes for questions & answers

What to present

1. Short introduction (company's purpose)
2. Description of the unique competence or application (what are our special products / services / processes and what are our unique selling points?)
3. Description of a need, an idea, an opportunity to cooperate (in which areas of the company portfolio we would like to carry out new or further developments and which know-how / which partners are needed?)

What we need in advance

1. Name and function of the presenter
2. Title of the presentation
3. Brief description of your company (company's purpose)
4. Brief description of what you are looking for / what you can offer

2 days before the event:

Please send us your presentation (ppt file)